



Agenda
City Council Work Session
October 3rd, 2023
6:30pm

Baldwin Municipal Courtroom, 155 Willingham Avenue, Baldwin, GA 30511

Call Meeting to Order

Economic Development Discussion (max. 20 minutes)

Public Hearing

Old Business

1. 2023 Millage Rate

New Business

2. Purchase of New Police Vehicle
3. Appointment of Erik Keith

Announcement

- a. Join us for the final 2023 Movie In the Market on October 20th at 7:30 pm! Bring your chairs and blankets to the Baldwin Farmers' Market for a free screening of "Coco." Light concessions will be available with all proceeds going to our "Shop With a Hero" program!
- b. The City of Baldwin is now accepting vendors for our Sixth Annual Fall Festival on October 21st! We welcome food trucks, crafters, and non-profits to sign up for a booth and be a part of our yearly celebration of Baldwin and our surrounding community. The vendor application is available online at www.cityofbaldwin.org or by emailing baldwinevents@cityofbaldwin.org.

Adjournment

Millage Rate Options

	2022		2023		2023		2023	
	Habersham	Banks	Habersham	Banks	Habersham	Banks	Habersham	Banks
	76,079,943	22,103,394	93,559,204	26,014,549	93,559,204	26,014,549	93,559,204	26,014,549
	542,480	22,022,610	513,870	1,857,770	513,870	1,857,770	513,870	1,857,770
	907,000	55,883	1,260,504	50,270	1,260,504	50,270	1,260,504	50,270
	-	-	-	-	-	-	-	-
	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	1,959,802	670,113	1,566,227	670,439	1,566,227	670,439	1,566,227	670,439
	79,489,226	24,181,887	95,333,577	27,922,589	95,333,577	27,922,589	95,333,577	27,922,589
	1,628,511	345,705	10,275,204	424,192	10,275,204	424,192	10,275,204	424,192
	77,860,715	23,836,182	85,058,373	27,498,397	85,058,373	27,498,397	85,058,373	27,498,397
	9,342	9,342	9,342	9,342	8,400	9,342	8,400	9,342
	0,000	5,877	0,000	5,793	0,942	6,713	0,607	5,495
	9,342	3,465	9,342	3,549	8,400	1,687	8,735	3,240
	727,375	82,592	794,615	97,592	714,490	46,390	742,985	89,095
	269,154	51,068	67,241	14,999	(67,241)	(36,203)	15,610	6,502
	37,000%	61,839%	8,460%	15,370%	-9,410%	-78,049%	2,109%	7,300%
	\$ 809,967.17	\$ 892,207.13	\$ 760,880.13	\$ 832,079.69				

2023 Net Digest	\$27,498,397	\$27,498,397
2022 Banks LOST	\$160,002	\$160,002
Rollback Millage	5,819	5,819
Set Millage	9,342	8,4
Net Millage	3,523	2,581
LOST increase	0.014	
2022	2023	2023

Habersham Banks	90% Habersham 10% Banks	89% Habersham 11% Banks	94% Habersham 6% Banks	89% 11%
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Homestead Relief Grant	\$18,000	Ex.	FMV	\$ 200,000.00
*reduction from AV			AV	\$ 80,000.00
			HE	\$ (5,000.00)
			HRG	\$ (18,000.00)

	\$ 57,000.00	\$ 497,895	Habersham
	\$	184.68	Banks

Prepared For: City of Baldwin
Ferguson, Justin

Date 07/26/2023
AE/AM SSA/SSA

Unit #

Year 2023 **Make** Chevrolet **Model** Tahoe
Series Police Vehicle 4x2

Vehicle Order Type In-Stock **Term** 48 **State** GA **Customer#** 623884

\$ 49,920.00	Capitalized Price of Vehicle ¹
\$ 0.00 *	License and Certain Other Charges <u>7.0000%</u> State <u>GA</u>
\$ 39.00 *	Initial License Fee
\$ 0.00	Registration Fee
\$ 420.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 0.00	Tax on Capitalized Price Reduction
\$ 0.00	Gain Applied From Prior Unit
\$ 0.00 *	Tax on Gain On Prior
\$ 0.00 *	Security Deposit
\$ 0.00 *	Tax on Incentive (Taxable Incentive Total : \$0.00)

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name	
Exterior Color	(0 P) Black
Interior Color	(0 I) Jet Black w/Cloth Seat Trim
Lic. Plate Type	Government
GVWR	0

\$ 50,340.00	Total Capitalized Amount (Delivered Price)
\$ 1,047.07	Depreciation Reserve @ <u>2.0800%</u>
\$ 271.11	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ²
\$ 1,318.18	Total Monthly Rental Excluding Additional Services

Additional Fleet Management

	Master Policy Enrollment Fees
\$ 0.00	Commercial Automobile Liability Enrollment
	Liability Limit <u>\$0.00</u>

\$ 0.00	Physical Damage Management	Comp/Coll Deductible	<u>0 / 0</u>
\$ 0.00	Full Maintenance Program ³ Contract Miles <u>0</u>	OverMileage Charge	<u>\$ 0.0000</u> Per Mile
	Incl: # Brake Sets (1 set = 1 Axle) <u>2</u>	# Tires <u>4</u>	Loaner Vehicle Not Included

Additional Services SubTotal

\$ 0.00	Sales Tax <u>0.0000%</u>	State
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\$ 1,318.18 Total Monthly Rental Including Additional Services

\$ 80.64	Reduced Book Value at <u>48</u> Months
\$ 495.00	Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 10,000
(Current market and vehicle conditions may also affect value of vehicle)
(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE City of Baldwin

BY _____ **TITLE** _____ **DATE** _____

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 170.00
Pricing Plan Delivery Charge	C	\$ 250.00
Courtesy Delivery Fee	B	\$ 0.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 420.00
Other Charges Total		\$ 420.00

CITY OF BALDWIN, GEORGIA
 Speed Zone Revenue
 Collections Began March 2021

As of 10/3/2023

PUBLIC SAFETY PROJECTS	COMMITTED FUNDS	TOTAL SPENT	
POLICE			
Patrol Upfitting <i>Approved 07/12/2021</i>	\$ 6,940.05	\$ 6,940.05	X
Axon Taser and Body Camera Program <i>Approved 08/12/2021</i>	\$ 12,655.04	\$ 11,862.27	X \$ 792.77
Lexipol <i>Approved 9/13/2021</i>	\$ 3,245.00	\$ 3,244.25	X
IT Server Upgrades <i>Approved 12/13/2021</i>	\$ 43,000.00	\$ 40,655.23	X \$ 2,344.77
PD Equipment (Glock Pistols-5) <i>Approved 01/10/2022</i>	\$ 3,367.00	\$ 3,367.00	X
Caution Light Repair <i>Approved 03/28/2022</i>	\$ 2,000.00	\$ 1,600.00	X \$ 400.00
Security Access Control for PD <i>Approved 505/23/2022</i>	\$ 14,765.96	\$ 14,765.96	X
Additional Vehicle Upfitting <i>Approved 11/08/2022</i>	\$ 8,046.00	\$ 8,046.00	X
Up front AME Upfitting <i>Approved 11/08/2022</i>	\$ 33,000.00	\$ 33,000.00	X
Forced Entry Door (SPLIT) <i>Approved 2/27/2023</i>	\$ 4,250.00	\$ 4,180.59	X
K-9 Unit Creation	\$ 6,156.95	\$ 3,048.89	
<i>Police Patrol X6 FY24</i>	\$ 10,695.94		
<i>1 Patrol Addition FY24</i>	\$ 10,599.92		
<i>1 Patrol Addition FY24 Upfitting</i>	\$ 9,000.00		
FIRE			
Turn Out Gear <i>Approved 6/16/2021</i>	\$ 22,590.00	\$ 19,425.00	X \$ 3,165.00
Computer Upgrades <i>Approved 8/12/2021</i>	\$ 6,603.60	\$ 6,603.00	X
Training Facility Upgrades <i>Approved 10/11/2021</i>	\$ 23,000.00	\$ 23,000.00	X
Training Facility Upgrades <i>Approved 01/10/2022</i>	\$ 40,485.00	\$ 37,165.47	X \$ 3,319.53
Utility Trailer <i>Approved 04/25/2022</i>	\$ 4,500.00	\$ 4,500.00	X
LUCAS Device <i>Approved 05/23/2022</i>	\$ 9,979.99	\$ 9,979.99	X
PowerHawk Combi Tool <i>Approved 06/13/2022</i>	\$ 15,730.30	\$ 15,730.30	X
QRV Purchase <i>Approved 11/02/2022</i>	\$ 36,684.00	\$ 36,684.00	X
Forced Entry Door (SPLIT) <i>Approved 2/27/2023</i>	\$ 4,250.00	\$ 4,180.58	X
Fire Truck Purchase Contribution <i>Approved 11/2/2022</i>	\$ 53,822.61		
VEHICLES: Funds Needed for FY24			
<i>Police Patrol x 7 (utilize remaining SPLOST) \$21,295.86</i>			
<i>Fire Truck (utilize 25% allocation) \$71,364.02</i>			
COURT			
Chairs and Furniture <i>Approved 06/12/2023</i>	\$ 9,900.00	\$ 9,710.58	X
BANK FEES			
Checks for Account	\$ 95.97	\$ 95.97	
Totals	\$ 395,363.33	\$ (297,785.13)	\$ 10,022.07
(Month Prior Collections)			
#10231 received 06/17/2022	\$ 15,523.95	\$ 10,000.00	1st Commitment
#10266 received 07/21/2022	\$ 13,898.95	\$ 3,474.74	25%
#32801 received 08/18/2022	\$ 5,330.00	\$ 1,332.50	25%
#10323 received 09/19/2022	\$ 6,175.00	\$ 1,543.75	25%
#10352 received 10/21/2022	\$ 13,877.50	\$ 3,469.38	25%
#10389 received 11/22/2022	\$ 11,781.25	\$ 2,945.31	25%
#10425 received 12/20/2022	\$ 12,886.25	\$ 3,221.56	25%
#10469 received 1/23/2023	\$ 14,072.50	\$ 3,518.13	25%
#10513 received 2/22/2023	\$ 12,675.00	\$ 3,168.75	25%
#10555 received 3/17/2023	\$ 12,545.00	\$ 3,136.25	25%
#10596 received 4/20/2023	\$ 14,521.00	\$ 3,630.25	25%
#10642 received 5/17/2023	\$ 13,299.00	\$ 3,324.75	25%
#10689 received 6/21/2023	\$ 12,012.00	\$ 3,003.00	25%
#10732 received 7/20/2023	\$ 15,080.00	\$ 3,770.00	25%
#10778 received 8/24/2023	\$ 5,070.00	\$ 1,267.50	25%
#10837 received 9/20/2023	\$ 3,510.00	\$ 877.50	25%
Totals	\$ 445,162.18	\$ 51,683.36	
Total Collected	\$ 445,162.18		
<i>Committed Funds</i>	\$ 447,046.69		
<i>Expensed Funds</i>		\$ 297,785.13	
Available Revenue	(1,884.51)		

Police Department

6 Tahoes 10/24/2022 \$ 168,000.00 SPLOST VII
 Monthly Payment from Speed Zone

Annual on 6
 \$ 95,399.28

Payment Date	Payment #	50%
12/1/2022	1	\$ 33,000.00
1/5/2023	2	\$ 11,135.36
2/4/2023	3	\$ 7,286.54
4/14/2023	4	\$ 7,987.44
5/3/2023	5	\$ 7,949.94
6/3/2023	6	\$ 7,949.94
7/6/2023	7	\$ 7,949.94
8/3/2023	8	\$ 7,949.94
9/6/2023	9	\$ 7,949.94

\$ 107,146.48

SPLOST VII Balance
 \$ 60,853.52

FY24 Need PSF
 \$ 71,549.46
 \$ 10,695.94

Add 1 unit 1324.99
 monthly \$ 1,324.99
 rem. 8 months \$ 10,599.92

Fire Department

11/2/2022 GRV Purchase

\$ 218,316.00 SPLOST VII

11/2/2022 Fire Truck Purchase \$ 36,684.00 Public Safety Funds

2/13/2023 Lease Agreement Signed

1/23/2023 Vehicle Warranty Program \$60,000

2/1/2024 1st installment	\$ 125,186.63
2/1/2025 2nd installment	\$ 125,186.63
2/1/2026 3rd installment	\$ 125,186.63
2/1/2027 4th installment	\$ 125,186.63
2/1/2028 5th installment	\$ 125,186.63
2/2/2028 6th installment	\$ 125,186.63
2/3/2028 7th installment	\$ 125,186.63
	<u>\$ 876,306.41</u>

Fire Truck Fund
 \$71,364.02

FY24 Need PSF
 \$ 53,822.61